## As at Dec. 31, 2008

Unit: VND

| No. | Items | Code | Note | Dec. 31, 2008 | Jan. 01, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A | SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 1,748,448,120,734 | 1,657,433,508,542 |
| I | Cash \& Cash equivalents | 110 | V.01.a | 59,150,762,895 | 266,442,926,521 |
| 1 | Cash | 111 |  | 59,150,762,895 | 266,442,926,521 |
| 2 | Cash equivalents | 112 |  |  |  |
| II | Short-term financial investments | 120 | V.01.b | 37,739,871,000 |  |
| 1 | Short-term investments | 121 |  | 37,739,871,000 |  |
| 2 | Provision for devaluation of short-term security investments (*) | 129 |  |  |  |
| III | Short-term receivables | 130 | V. 02 | 1,012,125,823,056 | 1,118,457,832,390 |
| 1 | Trade accounts receivables | 131 |  | 499,917,389,107 | 344,848,159,175 |
| 2 | Prepayment to suppliers | 132 |  | 22,713,625,644 | 28,850,722,067 |
| 3 | Short-term intercompany receivables | 133 |  | 408,150,329,373 | 743,769,761,480 |
| 4 | Receivables on percentage of construction contract completion | 134 |  |  |  |
| 5 | Other receivables | 135 |  | 92,250,359,558 | 10,137,056,440 |
| 6 | Provision for short-term bad receivables | 139 |  | (10,905,880,626) | (9,147,866,772) |
| IV | Inventories | 140 | V. 03 | 615,525,728,172 | 231,499,491,978 |
| 1 | Inventories | 141 |  | 679,087,767,993 | 231,499,491,978 |
| 2 | Provision for devaluation of inventories (*) | 149 |  | (63,562,039,821) |  |
| V | Other short-term assets | 150 |  | 23,905,935,611 | 41,033,257,653 |
| 1 | Short-term prepaid expenses | 151 |  |  |  |
| 2 | VAT deductible | 152 |  | 279,780,822 | 12,310,192,651 |
| 3 | Tax and accounts receivable from State budget | 154 |  |  |  |
| 5 | Other short-term assets | 158 | V. 04 | 23,626,154,789 | 28,723,065,002 |
| B | LONG-TERM ASSETS (200=210+220+240+250+260) | 200 |  | 928,200,789,916 | 686,538,894,567 |
| I | Long-term receivables | 210 |  |  |  |
| 1 | Long-term receivables from customers | 211 |  |  |  |
| 2 | Capital receivable from subsidiaries | 212 |  |  |  |
| 3 | Long-term inter-company receivables | 213 |  |  |  |
| 4 | Other long-term receivables | 218 |  |  |  |
| 5 | Provision for long-term bad receivable (*) | 219 |  |  |  |
| II | Fixed assets | 220 |  | 602,637,650,800 | 482,804,396,923 |
|  | Tangible fixed assets | 221 | V. 05 | 488,022,030,729 | 113,048,416,176 |
|  | - Historical cost | 222 |  | 629,759,609,562 | 199,596,443,292 |
|  | - Accumulated depreciation (*) | 223 |  | (141,737,578,833) | (86,548,027,116) |
| 2 | Finance leases fixed assets | 224 |  |  |  |
|  | - Historical cost | 225 |  |  |  |
|  | - Accumulated depreciation (*) | 226 |  |  |  |
|  | Intangible fixed assets | 227 | V. 06 | 16,209,871,782 | 16,242,606,321 |


|  | - Historical cost | 228 |  | 16,332,506,322 | 16,332,506,322 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | - Accumulated depreciation (*) | 229 |  | (122,634,540) | $(89,900,001)$ |
| 4 | Construction in progress | 230 | V. 07 | 98,405,748,289 | 353,513,374,426 |
| III | Property Investment | 240 |  |  |  |
|  | - Historical cost | 241 |  |  |  |
|  | - Accumulated depreciation (*) | 242 |  |  |  |
| IV | Long-term financial investments | 250 |  | 299,240,619,000 | 178,410,000,000 |
|  | Investment in subsidiaries | 251 |  |  |  |
|  | Investment in associate or joint venture companies | 252 |  |  |  |
|  | Other long-term investments | 258 | V.08 | 299,240,619,000 | 178,410,000,000 |
|  | Provision for devaluation of long-term investments | 259 |  |  |  |
| V | Other long-term assets | 260 | V. 09 | 26,322,520,116 | 25,324,497,644 |
|  | Long-term prepaid expenses | 261 |  | 181,783,695 |  |
|  | Deferred income tax assets | 262 |  | 2,740,736,421 | 1,807,596,066 |
|  | Others | 268 |  | 23,400,000,000 | 23,516,901,578 |
|  | TOTAL ASSETS (270=100+200) | 270 |  | 2,676,648,910,650 | 2,343,972,403,109 |
| A | LIABILITIES (300=310+320) | 300 |  | 1,058,486,228,581 | 651,568,741,881 |
| I | Short-term liabilities | 310 |  | 982,077,194,092 | 551,561,768,027 |
| 1 | Short-term borrowing | 311 | V. 10 | 761,738,823,800 | 117,664,000,000 |
| 2 | Trade accounts payable | 312 | V. 11 | 152,734,416,531 | 58,180,035,785 |
| 3 | Advances from customers | 313 | V. 12 | 14,598,629,103 | 3,966,770,245 |
| 4 | Taxes and payable to state budget | 314 | V. 13 | 12,357,553,044 | 26,213,873,815 |
| 5 | Payable to employees | 315 | V. 14 | 10,486,755,405 | 7,284,018,197 |
| 6 | Payable expenses | 316 | V. 15 | 1,862,777,634 | 8,640,915,800 |
| 7 | Accounts payable-Affiliate | 317 |  | 5,157,614,213 | 242,997,394,679 |
| 8 | Payable in accordance with contracts in progress | 318 |  |  |  |
| 9 | Other short-term payables | 319 | V. 16 | 23,140,624,362 | 86,614,759,506 |
| 10 | Provision for short-term liabilities | 320 |  |  |  |
| II | Long-term liabilities | 330 |  | 76,409,034,489 | 100,006,973,854 |
| 1 | Long-term accounts payable-Trade | 331 |  |  |  |
| 2 | Long-term accounts payable-Affiliate | 332 |  |  |  |
| 3 | Other long-term payables | 333 |  |  |  |
| 4 | Long-term borrowing | 334 | V. 17 | 70,722,459,864 | 99,719,802,664 |
| 5 | Deferred income tax | 335 |  |  |  |
| 6 | Provision for unemployment benefit | 336 |  | 5,686,574,625 | 287,171,190 |
| 7 | Provision for long-term liabilities | 337 |  |  |  |
| B | OWNER'S EQUITY (400=410+420) | 400 |  | 1,618,162,682,069 | 1,692,403,661,228 |
| I | Capital sources and funds | 410 | V. 18 | 1,602,149,077,167 | 1,683,764,738,646 |
|  | Paid-in capital | 411 |  | 660,000,000,000 | 660,000,000,000 |
| 2 | Share premiums | 412 |  | 611,965,459,100 | 611,965,459,100 |
| 3 | Other capital of owner | 413 |  |  |  |
| 4 | Treasury stock | 414 |  | (27,417,629,848) |  |
| 5 | Assets revaluation difference | 415 |  |  |  |
| 6 | Foreign exchange difference | 416 |  |  | 1,130,470,844 |
|  | Investment and development fund | 417 |  |  |  |


| 8 | Financial reserve fund | 418 |  |  |  |
| ---: | :--- | :--- | :--- | ---: | ---: |
| 9 | Other fund belong to owner's equity | 419 |  |  |  |
| 10 | Retained after-tax profit | 420 |  | $357,601,247,915$ | $410,668,808,702$ |
| 11 | Capital for construction work | 421 |  |  |  |
| II | Budget sources | $\mathbf{4 4 0}$ |  | $\mathbf{1 6 , 0 1 3 , 6 0 4 , 9 0 2}$ | $\mathbf{8 , 6 3 8 , 9 2 2 , 5 8 2}$ |
| 1 | Bonus and welfare funds | 431 |  | $16,013,604,902$ | $8,638,922,582$ |
| 2 | Budgets | 432 |  |  |  |
| 3 | Budget for fixed asset | 433 |  |  |  |
|  | TOTAL RESOURCES $(\mathbf{4 4 0}=\mathbf{3 0 0}+\mathbf{4 0 0})$ | $\mathbf{4 4 0}$ |  | $\mathbf{2 , 6 7 6 , 6 4 8 , 9 1 0 , 6 5 0}$ | $\mathbf{2 , 3 4 3 , 9 7 2 , 4 0 3 , 1 0 9}$ |

## INCOME STATEMENT(Consolidated)

Quarter 4/2008

Unit: VND

| Items | Code | Note | Quarter 4 |  | Accumulation from Jan. 01 to Dec. 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1. Sales | 01 |  | 832,444,060,913 | 648,877,609,646 | 3,358,275,059,806 | 3,200,352,091,125 |
| 2. Deductions | 02 |  | 5,225,556,386 | 723,097,235 | 16,923,355,480 | 6,914,825,667 |
| 3. Net sales and services ( $10=01-02$ ) | 10 | VI. 01 | 827,218,504,527 | 648,154,512,411 | 3,341,351,704,326 | 3,193,437,265,458 |
| 4. Cost of goods sold | 11 | VI. 02 | 824,341,549,306 | 445,063,156,691 | 2,855,781,601,064 | 2,482,976,103,459 |
| 5. Gross profit (20=10-11) | 20 |  | 2,876,955,221 | 203,091,355,720 | 485,570,103,262 | 710,461,161,999 |
| 6. Financial income | 21 | VI. 03 | 37,943,986,925 | 18,259,116,626 | 167,170,633,705 | 64,769,470,314 |
| 7. Financial expenses | 22 | VI. 04 | 49,006,004,135 | 6,940,823,743 | 164,995,758,964 | 41,518,465,678 |
| - Include: Interest expenses | 23 |  | 39,837,898,175 | 856,706,903 | 81,974,273,303 | 22,534,758,258 |
| 8. Selling expenses | 24 |  | 92,813,330,404 | 63,162,976,130 | 310,692,885,967 | 276,741,702,286 |
| 9. General \& administrative expenses | 25 |  | 27,158,399,847 | 19,636,592,738 | 56,768,284,489 | 44,885,363,221 |
| 10. Net operating profit $\{30=20+(21-22)-(24+25)\}$ | 30 |  | (128,156,792,240) | 131,610,079,735 | 120,283,807,547 | 412,085,101,128 |
| 11. Other income | 31 | VI. 05 | 1,958,052,637 | $(517,226,668)$ | 4,497,566,821 | 21,134,295,177 |
| 12. Other expenses | 32 | VI. 06 | 276,113,571 | 541,347,583 | 1,349,464,596 | 16,647,392,434 |
| 13. Other profit (40=31-32) | 40 |  | 1,681,939,066 | (1,058,574,251) | 3,148,102,225 | 4,486,902,743 |
| 14. Profit before tax (50=30+40) | 50 |  | $(126,474,853,174)$ | 130,551,505,484 | 123,431,909,772 | 416,572,003,871 |
| 15. Current corporate income tax expenses | 51 | VI. 07 | 5,620,364,469 | 29,620,677,203 | 18,263,471,442 | 46,878,017,265 |
| 16. Deferred corporate income tax expenses | 52 |  | $(933,140,355)$ | $(646,958,066)$ | $(933,140,355)$ | $(646,958,066)$ |
| 17. Profit after tax (60=50-51-52) | 60 |  | (131,162,077,288) | 101,577,786,347 | 106,101,578,685 | 370,340,944,672 |
| 18. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOWS STATEMENT(Consolidated)

## Quarter 4/2008 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation from Jan. 01 to Dec. 31 |  |
|  |  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 6,074,168,102,076 | 5,646,302,919,762 |
| 2. Cash paid for supplier | 02 |  | (5,374,852,830,904) | (4,275,571,906,899) |
| 3. Cash paid for employee | 03 |  | (142,767,852,434) | (88,574,049,311) |
| 4. Cash paid for interest | 04 |  | $(76,670,413,241)$ | $(23,706,189,295)$ |
| 5. Cash paid for corporate income tax | 05 |  | (24,484,165,504) | (18,258,647,841) |
| 6. Other receivables | 06 |  | 8,720,448,022,827 | 4,454,262,957,276 |
| 7. Other payables | 07 |  | (8,868,009,178,976) | (3,922,092,428,298) |
| Net cash provided by (used in) operating activities | 20 |  | 307,831,683,844 | 1,772,362,655,394 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (141,368,557,248) | (381,929,307,088) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  | 12,480,466,678 |
| 3. Cash paid for lending or purchasing debt tools of other companies | 23 |  | (1,420,682,169,915) | $(1,266,382,358,346)$ |
| 4. Withdrawal of lending or resaling debt tools of other companies | 24 |  | 540,358,652,797 | 392,905,337,260 |
| 5. Cash paid for contributing capital to other companies | 25 |  | (412,690,997,786) | (284,460,100,000) |
| 6. Withdrawal of capital in other companies | 26 |  | 280,482,837,133 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 14,687,040,014 | 5,949,871,929 |
| Net cash used in investing activities | 30 |  | (1,139,213,195,005) | (1,521,436,089,567) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 174,633,333 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (27,417,629,848) | (250,000,000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 3,357,715,028,915 | 1,429,635,998,500 |
| 4. Cash paid to principal debt | 34 |  | (2,590,229,483,220) | (1,483,951,825,842) |
| 5. Cash paid to financial lease debt | 35 |  |  | (15,471,743,042) |
| 6. Dividend, profit paid for owners | 36 |  | (116,526,410,400) |  |
| Net cash (used in) provided by financing activities | 40 |  | 623,541,505,447 | $(69,862,937,051)$ |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | (207,840,005,714) | 181,063,628,776 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 266,442,926,521 | 85,916,203,207 |
| Influence of foreign exchange fluctuation | 61 |  | 547,842,088 | (536,905,462) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | V.01.a | 59,150,762,895 | 266,442,926,521 |

